

STATE OF NEVADA

MASTER PRICE AGREEMENT FOR SUPPLY AND USE OF TEXTBOOKS BY THE SCHOOL DISTRICTS OF THE STATE OF NEVADA

THIS PRICE AGREEMENT is made and entered into by and between the State of Nevada, on behalf of all Nevada Public School Districts who order adopted items, hereinafter referred to as Purchaser, and Cengage Learning, Inc. Publishing Company hereinafter referred to as Provider, who mutually agrees as follows:

1. The term of this agreement for Chemistry, 10e 9781305957732 shall be seven years from July 1, 2018 to June 30, 2025. After completion of the fourth year of adoption, the Provider may request a one-time price increase for the remaining three years of the adoption period at a price not more than the current price being charged to other school districts.
2. Provider agrees to furnish, sell, and deliver designated textbooks and related support materials pursuant to prices set forth in Schedule A/A.1 of this agreement to any Nevada School District that issues a purchase order during the term of this agreement. Provider certifies that the prices set forth in Schedule A/A.1 represents the lowest price Provider has charged for the same textbook and related support materials anywhere in the continental United States to meet the standards of "most favored nations" clause. If at any time during the life of this agreement, lower prices are utilized, Provider agrees to immediately disclose this information to Purchaser and modify the agreed price (Schedule A/A.1) to reflect the lower amount. All Nevada School Districts shall be able to separately negotiate for ancillary, related support material, and/or gratis material using Schedule B.
3. Depository(s) will be designated by the Purchasing Nevada School District and approved by the Provider. The Depository will be from a shipping point(s) in the State of Nevada or from a state contiguous to Nevada. The cost of transportation beyond such shipping point(s) is to be paid by the Purchasing Nevada School District. If the Purchasing Nevada School District and Provider agree, purchase may be made direct from the Provider.
4. Provider agrees to: (a) furnish and make available for sale at all times throughout the terms of this agreement, sufficient quantities of the adopted instructional materials to supply the needs of Purchaser, and (b) pay a delay of delivery fee at the rate of one percent (1%) per day of the undelivered portion of the purchase order, if the Provider fails to deliver within 45-days of the date the purchase order was received by the designated supplier, unless otherwise agreed. The total penalty for any delivery shall not exceed the value of the undelivered portion of the purchase order.
5. In cases where the Purchaser agrees to include a more recent copyright ("compatibility") for an adopted textbook and support materials at the request of Provider, the original agreed price shall prevail for the life of the agreement for both the original and compatible materials.
6. Provider agrees that textbooks and designated support materials will be equal or superior to the sample deposited with Purchaser in printing, binding, quality of paper and other essential features. Provider agrees to replace any textbook that fails, because it is not equal in quality to the sample of same item deposited by Provider with Purchaser. Such replacement will be at Provider's expense including all related shipping charges.

7. Provider agrees to provide appropriate staff development and/or services as reasonably requested by any individual school district, in accordance with Provider's standard practices with respect to providing such types of services and support. The specific terms of this item shall be addressed in the individual Nevada School District's Schedule B.
8. Purchaser agrees that books and related support materials set forth in Schedule A/A.1 and B shall be purchased for use as textbooks in the State of Nevada for the term of this agreement.
9. Provider agrees to indemnify and save and hold the Purchaser, State of Nevada, its agents and employees harmless from any and all claims, causes of action or liability arising from the failure of the performance of this agreement by Provider or Provider's agents or employees.
10. If sufficient cause exists for Purchaser to change or revoke this agreement, such change or revocation will not be considered a breach of the agreement, and the Purchaser may terminate the agreement without termination charge or penalty upon issue of written notification to Provider stating the reasons for such determination. Sufficient causes may include; for example, performance of an interim adoption, revision of curriculum, revocation of a textbook adoption, lack of funds, cultural and/or racial diversity standards, and subversive or sectarian content. Provider guarantees that there is no subversive or sectarian doctrine, as determined by the laws of Nevada and the United States, in any of the textbooks covered by this agreement.
11. Notwithstanding any provision of Paragraph 10 to the contrary, Purchaser shall not terminate this agreement based on a claim that Provider has failed to satisfactorily perform a material obligation on its part, unless Purchaser first gives Provider not less than thirty (30) days prior written notice that Purchaser intends to terminate this agreement and the reasons for such termination, and Provider does not cure such specified performance failure to Purchaser's satisfaction prior to the expiration of the such 30 day cure period. If Provider fails to cure the specified performance failure during such period, then termination of this agreement shall be effective at the end of the 30 day period.
12. The Provider understands the Purchaser may make available to all Nevada School District, a copy of this executed agreement including Schedules A/A.1.

By _____
Steve Canavero, Superintendent of Public Instruction
State of Nevada

Date

TEXTBOOK COMPANY

By Beverly M. Jones 6/15/2018
Beverly M. Jones Authorized Signature/Title Supervisor, Textbook Services and Adoptions Date

SUBMITTING SCHOOL DISTRICT Carson City

STUDENT TEXT ISBN Chemistry, 10e 9781305957732

SCHEDULE A.1

SUPPLEMENTARY MATERIALS BID SHEET

Contact: Susan Keema, Associate Superintendent Education Services
 Carson City School District
 1402 W. King St.
 Carson City, NV 89703
 SKeema@carson.k12.nv.us
 FAX: (775) 283-2092

CARSON CITY SCHOOL DISTRICT
 CARSON CITY, NEVADA 89703

CONTRACT PERIOD:
FROM July 1, 2018 TO June 30, 2025

TYPE ALL DATA

Publisher Cengage Learning, Inc.				
Subject Area Science - AP Chemistry				
Series Name (if any)				
Title of Corresponding Text(s)		Chemistry, 10e		
Supplemental Materials Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
Chemistry 10e, Fast Track to a 5: Prep workbook	2018	9781305957480	Free 1:1 first year only	20.00
Chemistry 10e, Annotated TE	2018	9781305957749	Free 1:25	239.75
Chemistry 10e, Teacher's Resource Guide	2018	9781305957794	Free 1:25	9.75
Chemistry 10e, Teacher's Resource Manual to the Lab Manual	2018	9781305957411	Free 1:25	9.75
Chemistry 10e, Test Bank	2018	9781305957527	Free 1:25	9.75

PLEASE NOTE: If your materials are adopted by the State of Nevada, Schedules A/A.1 Supplementary Materials Bid Sheets will become the official contract. Please have the appropriate official sign each of these Pages.

6/15/2018
 Date


 Official Signature

Nevada Department of Education
 Master Price Agreement-TA-07

SCHEDULE A

TEXT MATERIALS BID SHEET

Contact: Susan Keema, Instructional Materials Program Coordinator
 Carson City School District
 1402 W. King St.
 Carson City, NV 89703
 SKeema@carson.k12.nv.us
 FAX: (775) 283-2092

CARSON CITY SCHOOL DISTRICT
 CARSON CITY, NEVADA 89703

CONTRACT PERIOD:
FROM July 1, 2018 TO June 30, 2025

TYPE ALL DATA

Publisher Cengage Learning, Inc.
Subject Area Science - AP Chemistry
Readability Level (Identify Formula)
Series Name (if any)

Title(s) of Text NOTE: Please use a separate form for each grade level. List text on Schedule A Text Materials Bid Sheet and supplements on A.1 Supplementary Materials Bid Sheet.	Edition	Grade Level	Main Author	ISBN Number AND Publisher Catalog Number	Copy Right	School Price
Chemistry, SE	10e	11-12	Zumdahl	9781305957732	2018	163.75
Chemistry, print and digital Bundle includes: Chemistry, AP® Edition, 10th Student Edition + OWL™ (6-year access)	10e	11-12	Zumdahl	9781337427012	2018	163.75
Chemistry, SE Lab Manual	10e	11-12	Zumdahl	9781305957466	2018	63.75
Chemistry, SE Study Guide	10e	11-12	Zumdahl	9781305957473	2018	96.75

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6/15/2018
 Date


 Official Signature

Nevada Department of Education
 Master Price Agreement-TA-07

SCHEDULE B

INCENTIVES AND/OR ADDITIONAL OFFERS TO BE EVALUATED

Contact: Susan Keema, Instructional Materials Program Coordinator
 Carson City School District
 1402 W. King St.
 Carson City, NV 89703
 SKeema@carson.k12.nv.us
 FAX: (775) 283-2092

CARSON CITY SCHOOL DISTRICT
 CARSON CITY, NEVADA 89703

CONTRACT PERIOD:
FROM July 1, 2018 TO June 30, 2025

TYPE ALL DATA

Publisher Cengage Learning, Inc.				
Subject Area Science - AP Chemistry				
Series Name (if any)				
Title of Corresponding Text(s)		Chemistry, 10e		
Incentives and/or Additional Offers Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
Chemistry 10e, Fast Track to a 5: Prep workbook	2018	9781305957480	Free 1:1 first year only	20.00
Chemistry 10e, Annotated TE	2018	9781305957749	Free 1:25 life of the adoption	239.75
Chemistry 10e, Teacher's Resource Guide	2018	9781305957794	Free 1:25 life of the adoption	9.75
Chemistry 10e, Teacher's Resource Manual to the Lab Manual	2018	9781305957411	Free 1:25 life of the adoption	9.75
Chemistry 10e, Test Bank	2018	9781305957527	Free 1:25 life of the adoption	9.75
See attached Customer Care package for Product Training				

PLEASE NOTE: If your materials are adopted by the state of Nevada,

Schedules A/A.1 Supplementary Materials Bid Sheet will become the official contract. Please have appropriate official sign each of these Pages.

6/15/2018

Date

Official Signature

Beyla J

Service Commitment Plan

**Exclusively For
Carson City School District**



National Geographic Learning Service Commitment

At National Geographic Learning (NGL), we believe it is essential to provide the highest level of service throughout the life of an adoption. We understand the importance of providing teacher training that is:

- Standards-driven.
- Connected to the instructional materials.
- Demonstrates the best practices in teaching strategies.

Our goal is to provide, at mutually agreed upon times and forums the following:

- Training to help teachers understand and effectively implement the program.
- Training for principals, coordinators, and/or administrators.
- Hands-on training on our technology package.

Product / Implementation / Support

Included in your purchase

Comprehensive product training can greatly impact student success with achievement of skills and standards. When you adopt NGL products, your purchase includes access to varied and ongoing opportunities for your staff.

IN-SERVICE / INCLUDED

- Research-Based Resources: Product training starts at point-of-use in our program and is offered throughout the selection of research-based resources to help you engage all students.
- Initial Program Orientation and Product Training Workshops: Training supports all Carson City School District teachers in their efforts to become thoroughly familiar with the adopted program, its components, and the variety of ways it can be used to meet diverse student needs.
- Technology Training: Training to support Carson City School District teachers in the implementation of the digital piece of the program.
- Online Teacher Support: Through our online portals, NGL provides a series of on-demand modules that include product training, research based strategies, and frequently asked questions to support program implementation on an on-going basis.
- National Geographic Learning, Sales Team: Access to your local sales representative and company consultants for program assistance before, during and after an adoption.

Carson City School District Offerings

Based on your purchase, you will be eligible for the following **PRODUCT IMPLEMENTATION OFFERINGS** for the life of the adoption. National Geographic Learning is committed to supporting your adoption. We look forward to partnering with you and planning meaningful instruction for your teachers and administrators. With the breadth of resources from National Geographic Learning, we can offer a complete array of instruction and services with experienced and highly trained Educational Consultants to support the needs of Carson City School District now and in the future.

SIZE OF SALE	PRODUCT TRAINING OFFERINGS
Up to \$100K	<ul style="list-style-type: none">• Years 1 & 2 = 2 days of training per year• Year 1 = Administrator Overview• Years 3+ = 1 day of training per year• Years 2+ = New Teacher Training 1/year• Online training available on an as needed basis
\$100K-\$250K	<ul style="list-style-type: none">• Years 1-3 = 3 days of training per year• Year 1 = Administrator Overview• Years 2+ = New Teacher Training 1/year• Years 4+ = 1 day of training per year• Online training available on an as needed basis• Train the Trainer Model is also available
\$250K-\$500K	<ul style="list-style-type: none">• Years 1-3 = 3 days of training per year• Year 1 & 2 = Administrator Overview• Years 2+ = New Teacher Training 1/year• Years 4+ = 2 days of training per year• 1 National Geographic Explorer or Author day• Online training available on an as needed basis• Train the Trainer Model is also available
\$500K-\$1M	<ul style="list-style-type: none">• Years 1-3 = 4 days of training per year• Year 1 & 2 = Administrator Overview• Years 2+ = New Teacher Training 1/year• Years 4+ = 2 day of training per year• Two National Geographic Explorer or Author days• Online training available on an as needed basis• Train the Trainer Model is also available
\$1M & beyond	<ul style="list-style-type: none">• Years 1-3 = 4 days of training per year• Year 1 & 2 = Administrator Overview• Years 2+ = New Teacher Training 1/year• Years 4+ = 2 day of training per year• 3 National Geographic Explorer or Author day• Online training available on an as needed basis• Train the Trainer model is also available